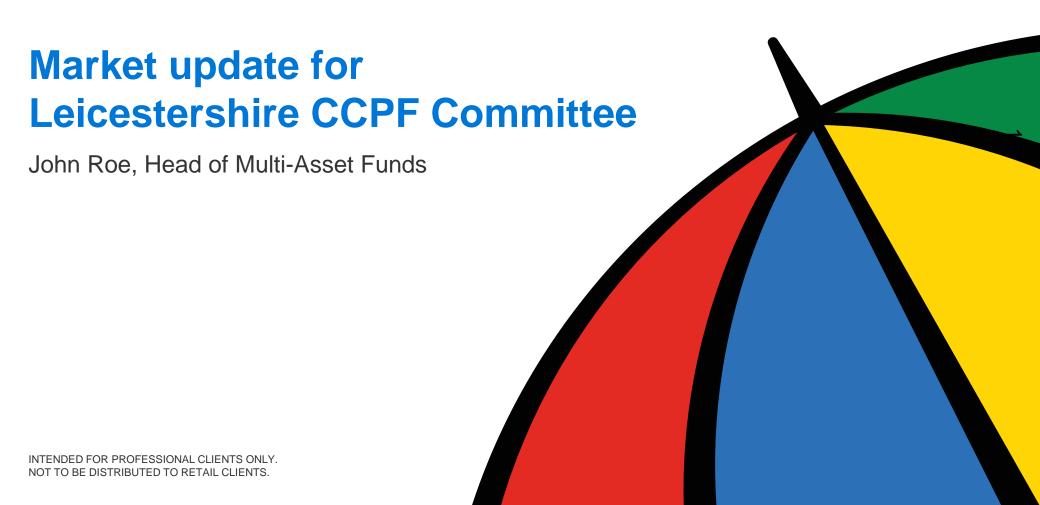
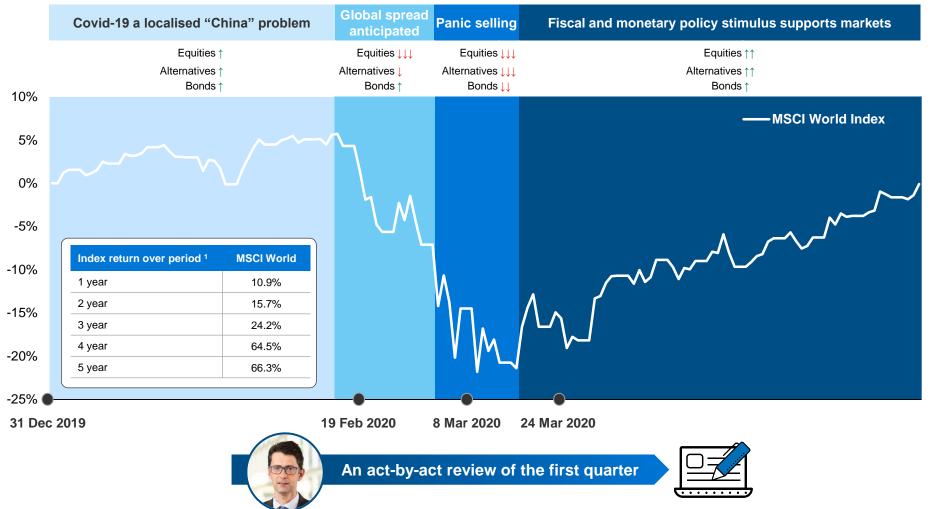
June 2020 Appendix





Financial markets have reacted in four acts

Market panic briefly challenged the principles of diversification



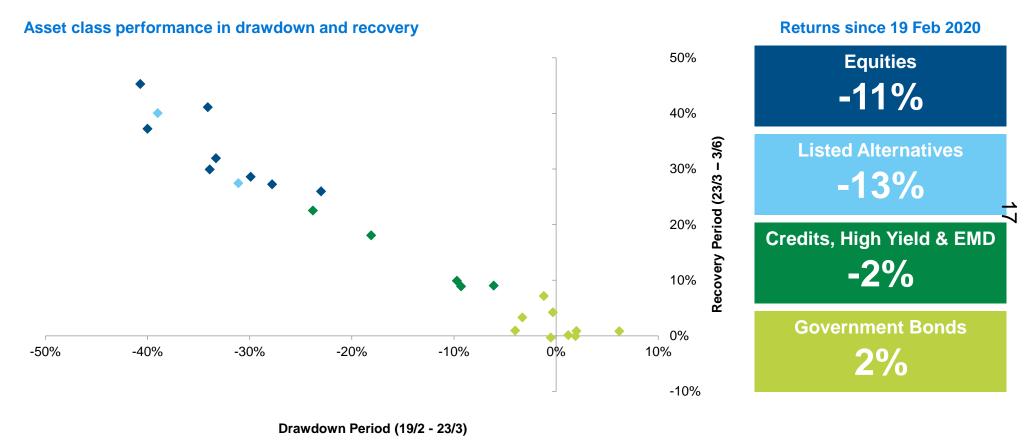
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^{1 |} Source: LGIM, Bloomberg LP, as at 3 June 2020. MSCI World is price index in GBP.

Past performance is not a guide to the future. There is no guarantee that any forecasts made will come to pass. 1 21 May 2015 to 21 May 2020.

Assets have recovered in line with their drawdowns

Market panic briefly challenged the principles of diversification in March, but broadly speaking asset class performance reflects levels of risk



Government Bonds



◆Credit, High Yield & EMD

Equities

Listed Alternatives

Investors seemingly looking through current earnings drop

Our central scenarios see US corporate earnings to fall c. 40% in 2020, anchoring the downside risk for equities. Markets are currently pricing the upside scenario of a quick earnings recovery

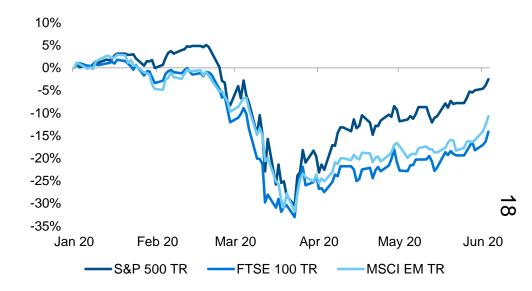
Scenario 1: Markets look through earnings drop

- Earnings trough much less important
- Focus on the shape of the earnings rebound
- Return to peak earnings late 2021

Scenario 2: Markets anchor to earnings drop

- Peak to trough earnings decline c. 40%
- Energy sector worst hit
- Defensives sectors still suffer

Index performance since the start of 2020





Earnings season brings micro relief



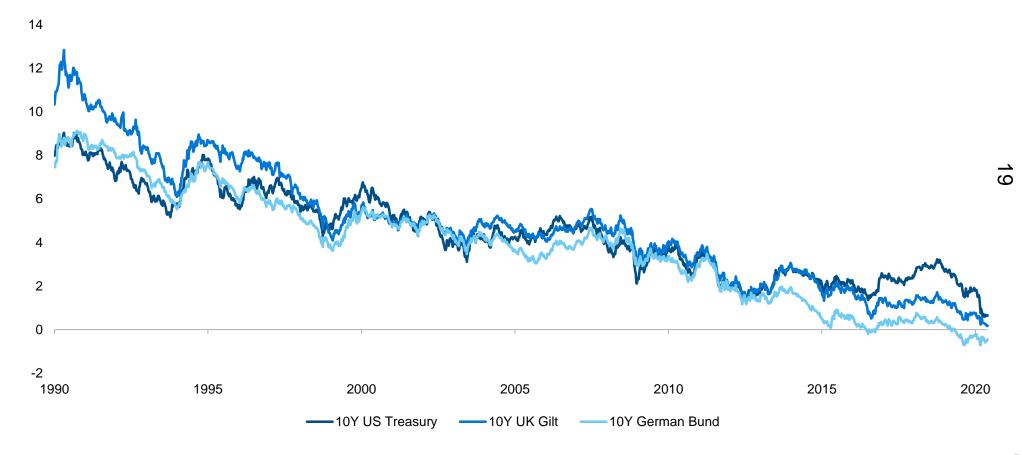
Index return over period ¹	S&P 500 TR	FTSE 100 TR	MSCI EM TR
1 year	16.1%	-7.7%	0.5%
2 year	18.8%	-10.0%	-8.0%
3 year	35.9%	-4.5%	4.7%
4 year	61.2%	20.7%	33.3%
5 year	63.6%	12.2%	11.9%



Could we see the end of the 40-year bond bull market?

The world is changing with huge fiscal deficits, rate cuts, quantitative easing and weak economic growth, while the US Fed and BoE's resolve to avoid negative interest rates is being tested

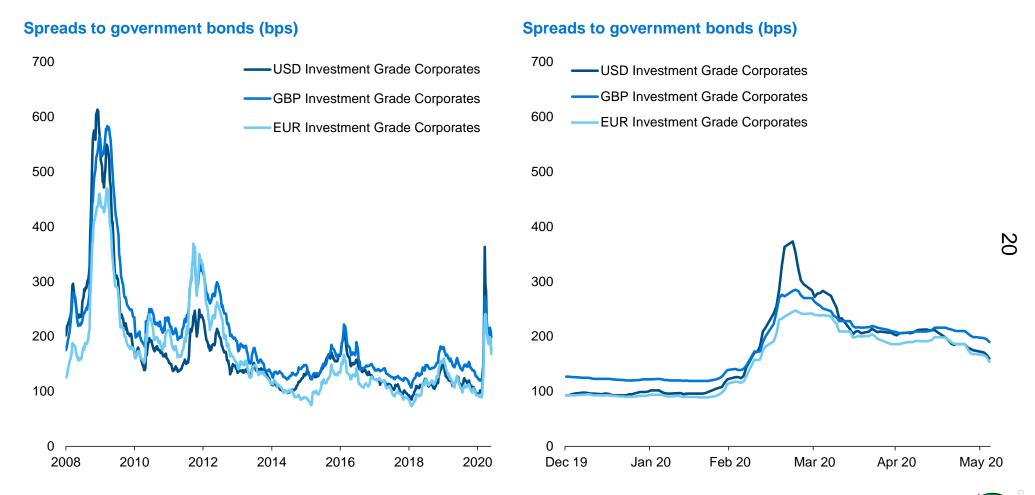
Government bond yield, %





Investment grade credit spreads have partially recovered

Targeted central bank buying has driven a market recovery. Record issuance as companies raised cash has checked the market recovery somewhat despite significant inflows





Global economic impact scenarios

Too early to tell if we are heading for Scenario 1 or 2, but the risk of Scenario 3 has diminished

Probability

40%

Scenario 1: Strong, partial rebound

- Initial hit still twice as bad as global financial crisis '08
- · Relaxation of most economically damaging restrictions
- Return to normal by end 2021

50%

Scenario 2: Some recovery, some scarring

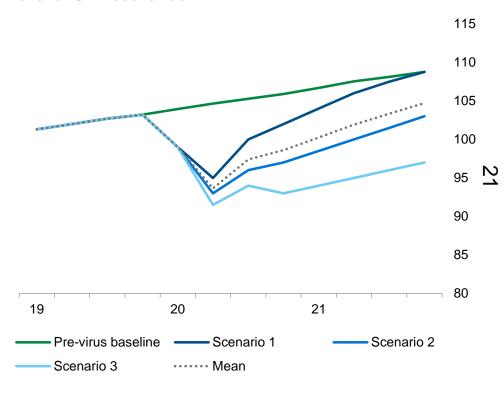
- Restrictions slowly lifted, some re-imposition necessary
- Unemployment remains high along with bankruptcies
- The world loses 2-3 years of output growth

10%

Scenario 3: Persistent slump

- Restrictions lifted slowly, fully re-imposed later in Q3
- Understanding of Covid-19 progresses slowly
- Policy support is exhausted

Level of GDP scenarios





Escaping lockdown: revisiting the economic scenarios





Summary of views



Economic cycle

Coronavirus pandemic has triggered a deep recession

- Deep initial recession, uncertain rebound
- · Inflation further suppressed
- Supported by enormous policy response



Valuations

Bounce back in assets makes valuations more balanced

- Risk assets appear cheap versus government bonds
- Equities pricing optimistic shorter term earnings fall
- Credit spreads have tightened from wide levels on central bank support



Systemic risk

Concern around interaction of recession and high global debt

- High uncertainty around the longer term impact of coronavirus
- Recession could expose the areas of excessive debt
- Lack of conventional policy space



COVID-19 Markets Overly Sanguine









LGIM's approach to stewardship



îcsa

WINNER

îcsa

on managing

climate risk within portfolios

GLOBAL INVESTOR

AWARDS



WINNER

Recognised as

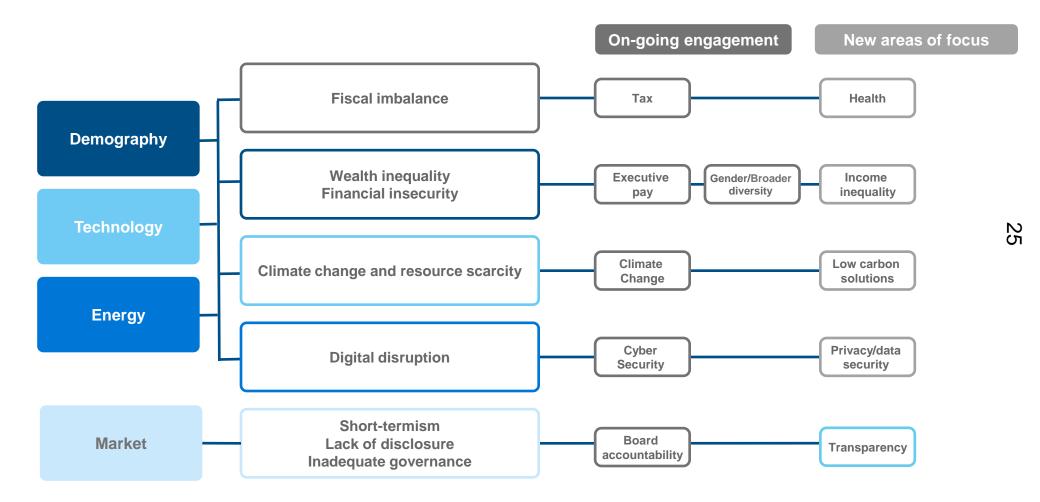
industry leader,

delivering on

our vision

Key Themes – risks and opportunities

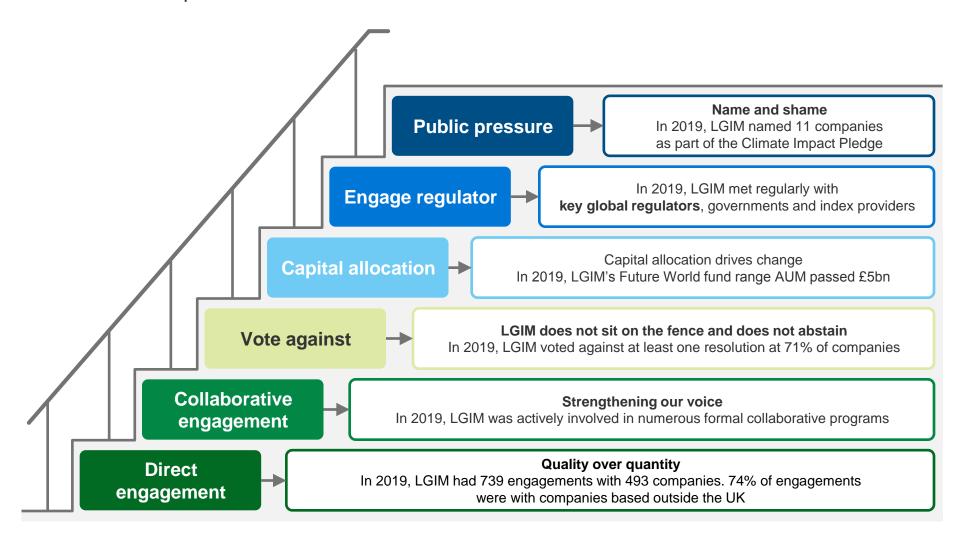
Identification of engagement priorities





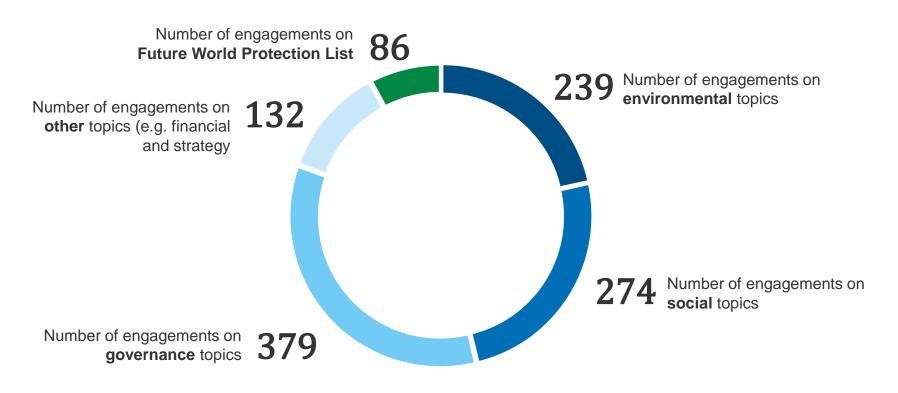
Engagement with consequences

LGIM's escalation procedure





These were our top engagement topics

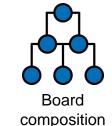


Top 5 engagement themes













Targeted engagements on the environment

LGIM unveiled the second annual results of its Climate Impact Pledge



Oil and gas

Mining

Auto

Utilities

Food

Financials

Assessment criteria

Policy on climate

Governance and transparency

Strategy of resilience and innovation

Reputation / public policy



Direct engagement

We're very grateful for LGIM pushing us to do more on climate change as it's helped us get buy-in to do more.

Pledge company



Improvements made: "Naming and faming"

- Chubb
- Royal Dutch Shell
- Daimler
- Rio Tinto

- Danone
- Axa
- Occidental Petroleum
- Dominion Energy

A Sophisticated Investor's Approach to Climate Change: The Case of LGIM

Forbes

Major global investor drops US firms deemed climate crisis laggards

The Guardian



Vote against and divestment from **Future World funds**

- · China Construction Bank
- **Loblaw Companies**
- Japan Post Holdings
- Rosneft Oil
- Subaru
- Sysco Corp

- ExxonMobil
- Hormel Foods
- Kroger
- MetLife
- Kepco



Future World protection list

Climate Impact Pledge

Update every 12 months
Applied at fund level



Future World Protection List

Update every six months

Applied at index construction



Coal Mining



Controversial Weapons



United Nations Global Compact

Vote against Chair across the entire LGIM holdings
Divested/not held within Future World Funds



Some of our achievements in 2019

Engaged with companies



Opposed the election of more than

Company directors globally in 20191

Participated in about

engagements with regulators and policy-makers to improve market standards around the world



Took sanctions against Companies named as laggards under our Climate Impact Pledge

Voted against management at

of companies, primarily to due to concerns around the suitability of directors or auditors, pay or other elements of company strategy



15 In Secondary ISB Washing 2020.

1 These votes represent instructions for our main FTSE pooled index funds.

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